

Transform The future of industrial biotech

JULY 8-11, 2019 • DES MOINES, IA • #BIOWC19

Join the largest industrial biotech conference in the world.





A Gathering of Industry Leaders



MANAGEMENT ROLE

Director/Mid-Level Manager4	4%
CEO/President/Principal/Founder 1	6%
VP/Partner/Managing Director1	5%
Chief Officer	8%
Coordinator	6%
Public or Government Official/	
Foreign Minister	5%
Educator/Faculty	5%



572



AREAS OF FOCUS



Business Development



Marketing/Sales

£

Researcher/Scientist



Policy/Government Affairs & Advocacy



Investor



Tech Transfer



Manufacturing & Distribution

A GLOBAL PERSPECTIVE

TOP 10 INTERNATIONAL DELEGATIONS



1. CANADA



4. UNITED KINGDOM



7. AUSTRALIA





5. GERMANY

2. FRANCE

8. SOUTH KOREA

40% of attendees -

9. BELGIUM

3. NETHERLANDS

6. THAILAND

A Platform for Collaboration

The BIO World Congress on Industrial Biotechnology is a transformative event, bringing together business executives, government officials, and academic researchers from around the world to share expert insight on policy issues and new technologies to help create a more sustainable planet.

PARTNER WITH LEADERS FROM ALL SECTORS OF ENVIRONMENTAL, INDUSTRIAL AND AGRICULTURAL BIOTECHNOLOGY.





CHEMICALS

INDUSTRIAL PRODUCTS



ADVANCED BIOFUELS **& BIOREFINERY** PLATFORMS



FOOD INGREDIENTS,

FLAVORS

& FRAGRANCES



SYNTHETIC BIOLOGY & GENE EDITING



END USERS



AGRICULTURAL **TECHNOLOGIES**



CROP PRODUCTION & ENHANCEMENT



BIOLOGY-BASED SOLUTIONS FOR FOOD & ANIMAL PRODUCTION

44 With more than 900 global business leaders, investors and policy-makers in attendance, the BIO World Congress provided a platform to establish or strengthen direct relationships with many leading companies, individuals and institutions on behalf of our government. 카

- Minister for State Development, Manufacturing, Infrastructure and Planning The Honourable Cameron Dick, Queensland Government

Transform Your Business with BIO One-On-One Partnering[™]

Search and request targeted meetings with 500+ companies

BIO pre-schedules your 30 minute private meetings before you arrive Partnering access is included with registration at no additional cost







Before Event

- 1. Receive your partnering system login 1-3 days after registering
- 2. Create your company profile 3. Browse attending companies by
- company type, location, and size and browse products & services 4. Send targeted meeting requests and accept requests from

potential partners

During Event

- 1. Attend meetings onsite in dedicated partnering booths
- 2. Make new industry contacts and establish partnerships

After Event

- 1. Access partnering system for up to one year
- 2. Send follow-up messages to contacts you were unable to meet with onsite

DID YOU KNOW? BIO One-On-One Partnering[™] is ranked as the #1 most valuable offering of the BIO World Congress by attendees year-over-year.

Biomass to Bioproducts in America's Heartland

BIO WORLD CONGRESS HEADS TO DES MOINES, IOWA

JULY 8-11, 2019 • DES MOINES, IOWA EVENTS CENTER

BIO World Congress heads to the fastest-growing city in the Midwest and America's agricultural heartland in 2019! Iowa is a leader in biomass production and cutting-edge research and bioproducts manufacturing. Giants like George Washington Carver, Henry A. Wallace and Norman Borlaug all had deep ties to Iowa, which today is home to more plant and soil scientists than any other U.S. state. Plus explore Des Moines' award-winning art, music, food and events scene!

TRAVELING TO IOWA



DAILY FLIGHTS

SEASONAL FLIGHT

- Allegiant Air
- American Airlines
- Delta Airlines
- Frontier Airlines
- Des Moines (DSM) Phoenix (PHX) Tuesday, Thursday and Sunday • Southwest Airlines
- United Airlines

AVERAGE TOTAL DAILY FLIGHTS: 90





Industry leaders such as ADM, Bayer, Cargill, Corteva Agriscience, DSM, DuPont Industrial Biosciences, POET, REG, Syngenta and many others have operations in Iowa.

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lowa is home to the second largest acres of harvestable biomass. Forty-three processing facilities in Iowa produce more than 1/4 of U.S. ethanol, and 12 refineries produce 16% of U.S. biodiesel.



Iowa's legislature created America's first Biochemical Production Tax Credit in 2016, which the U.S. Department of Agriculture calls the "strongest existing incentive package for the global biobased chemical industry."

Learn more at bio.org/worldcongress/IOWA19

11 Iowa welcomes all BIO World Congress participants to experience the great innovation and thought leadership that is a part of our state and this sector.

– Joe Hrdlicka, Iowa Biotechnology Association

TOUR LOCAL LAB FACILITIES AND RESEARCH INSTITUTIONS

Iowa is home to some of the largest and most developed agricultural research institutions in the world. Attend a facility or laboratory tour arranged by BIO and the Iowa industrial biotech community. Tours are open to all attendees and will take place during the event.







Make Your Mark in Iowa!

SPONSOR EXHIBIT BOOTH 10 x 10 booth (100 sqft) • 2 Exhibit Booth Personnel registrations LOOKING TO INCREASE YOUR • 1 Full Conference registration 10 x 20 booth (200 sqft) **COMPANY'S VISIBILITY IN IOWA?** • 4 Exhibit Booth Personnel registrations Sponsorship opportunities include: • 1 Full Conference registration 10 x 30 booth (300 sqft) • 6 Exhibit Booth Personnel registrations 10 x 40 or 20 x 20 booth • 2 Full Conference registrations Branded Onsite • 8 Exhibit Booth Personnel registrations (400 sqft) Partnering Branding Suites & Giveaways **BIO MEMBER RATE** \$20/SQFT \$26/SQFT **NON-MEMBER RATE** Networking Program Receptions Sessions **TABLETOP (6' X 30")** & Events • 1 Exhibitor Booth Personnel registration Benefits of sponsorship can include **BIO MEMBER RATE** \$1,000 complimentary registrations, exhibit space, speaking opportunities, and logo visibility. \$1,300 **NON-MEMBER RATE**

*Exhibitor benefits subject to change

PRESENT

BIO WORLD CONGRESS PLANNING TIMELINE

The BIO World Congress provides an unparalleled platform for innovative thinkers to share their ideas, technologies and industry expertise. Attend	SEPTEMBER 2018	Sponsorship & Exhibit Packages Available	
top-notch education sessions covering relevant and timely topics impacting today's evolving industry.	NOVEMBER 2018– JANUARY 2019	Call for Session Proposals Opens Panel Sessions, Presentation Applications, Poster Presentations & GreenTech Investor Sessions	
COMPANY AND TECHNICAL BREAKOUT SESSION PANELS PRESENTATIONS	FEBRUARY 2019	Registration Opens	
	APRIL 2019	Book Travel and Housing	
PLENARY SESSIONS GREENTECH INVESTOR SESSIONS	JUNE 2019	Early Bird Registration Deadline	
POSTER PRESENTATIONS SPECIALTY WORKSHOPS	The BIO World Congress is the place to understand the IB landscape in the US and globally, meet and partner with relevant companies, plus network and		
Call For Session	enjoy	a reception at the end of the day! 7	
Proposals Opens		– 2018 Attendee	
November 2018!			

Become an Exhibitor or Sponsor Today!

Liz Colangelo

Senior Manager, Sales & Sponsorship

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Manager, Sales & Sponsorship

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2018 Sponsors

