

Make the impossible possible.

Become a BIO member and help us transform how we cure patients, protect our climate, and nourish humanity.

Join our global community.

Become a member and take advantage of these exclusive opportunities to:



Advocate for issues →

- HUMAN HEALTH
- AGRICULTURE & ENVIRONMENT
- CAPITAL FORMATION
- INTERNATIONAL ADVOCACY
- STATE & FEDERAL ADVOCACY & ENGAGEMENT WITH CSBA*



Connect with patient advocacy organizations →



Save money with BIO Business Solutions® →



Save at partnering events around the world →



Build brand awareness and shape perception →



Accelerate career growth →



Support justice through equity →



Share your story →

HAVE QUESTIONS ABOUT MEMBERSHIP?

Contact the BIO Membership Team at biomember@bio.org.



Where breakthroughs begin.

BIO is a global community driving investment and promoting policies that support biotech innovation. BIO members are leading the research and development of innovative products that aim to cure patients, protect our climate, and nourish humanity.

*The Council of State Bioscience Associations (CSBA) is a confederation of independent state- and territory-based, non-profit trade associations focused on advancing biotechnology.

Advocacy Areas

BIO is inclusive and collaborative.

All BIO members have a voice, and our policy initiatives reflect the diversity of our membership.



BIO's advocacy and policy staff are experts in our industry, dedicated to ensuring your voices and issues are heard in the halls of governments around the world. BIO members participate in policy committees to provide a unified voice on policy and advocacy issues in the biotech community.



“Even if you only have a dozen people in your company, have your key staff involved in committees — your CFO, regulatory person, etc. BIO staff is great in making the engagement productive and it’s an excellent opportunity to build their experience base and network.”



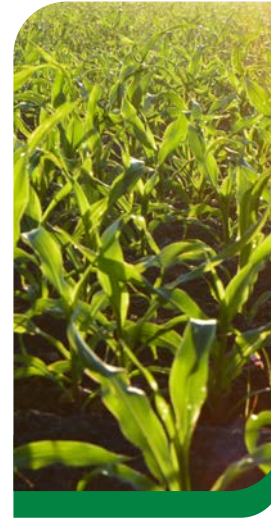
DOUG DOERFLER
President & Chief Executive Officer
Maxcyte, Inc.



Human Health →

From policy and research to regulatory affairs and specialty markets, BIO helps you by:

- Ensuring patient access to innovative medicines.
- Developing and implementing strategic responses to scientific and regulatory initiatives from the FDA, NIH, and others.
- Incentivizing new cures and advancing legislation that supports bringing these to market.
- Advocating for policies that support the discovery and development of the medical countermeasures necessary for health security.
- Protecting the biopharmaceutical innovation ecosystem from harmful policies that will hurt patients.
- Prioritizing diversity, equity, and inclusion in clinical trials and drug development.



Agriculture & Environment →

BIO gives you a voice in key policy and regulatory decisions and opportunities to engage critical stakeholders, gain business intelligence, and find partners by:

- Championing broad access to and support for agricultural and environmental biotechnology innovations focused on increasing resiliency and sustainability.
- Highlighting the need for functional, risk-proportionate regulatory systems and promoting transparency measures that grow trust in the innovation ecosystem.
- Promoting the biobased economy, across economic sectors.



Capital Formation →

Our advocacy focuses on driving capital formation through legislation and regulation that ensures a robust tax environment and a positive investment climate for emerging biotech innovation.

- Expanding access to capital for early-stage biotech companies.
- Conducting industry analytics of actual and potential effects of market and regulatory changes on the industry.
- Advocating for relief to emerging growth companies through:
 - Expansion of current 404(b) reporting relief
 - Safe harbor from current Section 382 NOL limitations
 - Payroll tax credit refundability
- Enhancing short selling transparency and 13(f) disclosures.
- Increasing liquidity for private securities and in the small cap space.
- Catalyzing BIO's network of state bioscience associations to drive economic development.



Global Markets & Trade →

BIO helps you take advantage of opportunities in global markets by:

- Working closely with the administration to ensure our industry's objectives are a key part of US trade policies.
- Encouraging the adoption of national laws and regulations to foster cross-border collaboration and support the development of the biotechnology sector.
- Offering you access to the resources, expertise, and contacts you'll need to enter the global market.
- Supporting WHO pandemic response, plugging into global dialogues surrounding preparedness and response.
- Providing opportunities to represent BIO in a number of international bodies and their meetings.

Federal & State Advocacy



Decisions made by Congress, The White House, governors, state legislators, and government agencies can impact every facet of the biotechnology industry.

BIO's advocacy efforts create an environment that enables the biotechnology industry to address our biggest challenges. We help policymakers better understand the economic engine that is biotechnology and the types of programs needed to ensure the future growth and sustainability of our industry.

BIO strives to be part of the federal and state decision-making process by:

- Protecting patient access to innovative biologic therapies and vaccines in government administered health programs, including Medicare, Medicaid and the 340B Prescription Drug Discount Program.
- Advocating for federal and state proposals that create market-based solutions that provide patient access to new therapies in both the private and public health insurance markets.
- Protecting against federal and state legislative proposals that would incur acceptance and utilization of biotechnology-based innovations to improve agricultural and environmental sustainability and nutrition.
- Advocating for federal and state programs that incentivize investment and foster continued growth and sustainability of a bio-based economy.
- Advancing priority areas identified by Science & Regulatory Affairs, Policy & Research, Infectious Disease, Capital Formation and Agriculture & Environment policy committees.
- Serving as a trusted source of information to federal and state policymakers on the uniquely different, yet interconnected, components of the biotechnology ecosystem.

Patient Advocacy



Patient voices are critical in every step of drug development.

BIO connects member companies to the patient advocacy community and other key stakeholders to better understand the patients we serve, raise awareness and understanding of diseases, and advance patient-focused policies by:

- Leading signature programming that engages patient advocates and BIO members to discuss policy issues, share best practices, network, and collaborate.
- Fostering relationships between BIO members and patient advocacy communities through the Alliance Development Committee.
- Connecting members with patient advocacy communities.
- Networking at annual events:
 - [Patient Health & Advocacy Summit](#)
 - [Patient Pavilion at the BIO International Convention](#)



“For patient advocacy professionals, BIO is an invaluable resource and partner. BIO membership provides access to an outstanding network of industry peers with whom to share best practices and emerging trends in impactful patient organization engagement. And when it comes to being a trusted and effective voice for pro-innovation, pro-patient policies in Washington, DC and state capitals, BIO is second to none.”



TODD BLEDSOE

Executive Director of Patient Engagement and Advocacy, Neurocrine Biosciences, Inc.

BIO Business Solutions®

Savings to accelerate your growth.

BIO Business Solutions® is the largest cost-savings program for the life science industry, offering BIO members exclusive access and discounts on a variety of products and services. BIO Members can choose from 18 different preferred supplier partners.



Find more programs at bio.org/save/programs.

For more information, contact the BIO Business Solutions® Team at save@bio.org.

COMPANY SIZE <i>(by staff number)</i>	AVERAGE ANNUAL SAVINGS
3	\$28,813
47	\$172,091
129	\$271,485
1367	\$2,802,614

“Our company has been using the BIO-VWR National Program since 2006. Our analysis showed over a 46% savings on lab supplies last year with additional savings on freight, fuel surcharges, hazardous material handling fees, as well as earned cash-back rebates that are also part of the program. We couldn’t be happier.”



LYNN M. CILINSKI
Vice President, Controller
& Treasurer
MacroGenics, Inc.

Events

BIO brings together the industry leaders you want to reach. Members receive discounts on registration, company presentations, and partnering fees at all of our conferences and events.

Additional events and webinars will be added throughout the year.

For the most up-to-date calendar or to learn more about BIO's global portfolio of partnering, education, and investor events visit bio.org/events.

USE EVENT DISCOUNTS TO:



Find R&D and investment partners with the BIO One-on-One Partnering™ System.



Establish yourself as a thought-leader on our company presentation stages.



Attend educational sessions and professional development courses.



Gain visibility in front of influential decision makers by sponsoring our events.

BIO International Convention

BIO International Convention is the world's largest biotech partnering and education event, convening thousands of global biotech leaders and innovators.

BIO Partnering™ at JPM

Access the BIO One-on-One Partnering™ system during JPM Week to meet with life science leaders, partners, and investors.

BIO Investor Forum

BIO's international biotech investor conference focused on early and established private companies.

BIO CEO & Investor Conference

BIO's international biotech investor conference focused on established and emerging public companies.

BIO Patient & Health Advocacy Summit

BIO's annual forum for facilitating meaningful partnerships, lively policy discussions, and networking between the patient advocacy community and the biopharmaceutical industry.

BIO-Europe Spring®

The springtime counterpart to BIO-Europe® continues the tradition of providing life science companies with high-caliber partnering opportunities.

BIO-Europe®

Europe's largest partnering conference promoting cross-border collaboration.



BIO Online Learning

Through a curated network of education alliance partners, BIO offers our members discounted rates on executive training and development resources for accelerating career growth.

Expert Level Training: Whether entering the life sciences profession, exploring a new focus area or training an entire department on a new discipline, BIO members receive access to a diverse portfolio of relevant online educational content.

Member Discounts: BIO offers exclusive member discounts on enrollment fees for individuals, as well as corporate training solutions for your entire company or specific departments within your organization.



Biotech Primer delivers current, relevant training to help professionals understand the science, business, and regulatory processes essential to the biotechnology, pharmaceutical, molecular diagnostics, and medical device industries. Courses are available on-demand online or through in-person classes.



CCC helps biopharmaceutical companies achieve efficient, compliant communications about medicines in a digital world through its proprietary business solutions in education, technology, and change management.

The CCC eLearning System has set an unmatched standard for confirming regulatory competency through engaging mastery tests and expert on-demand education.

POPULAR COURSES



Biotech for Non-Scientists



Diagnostic Development & Approval



Manufacturing



Drug Development



New To Healthcare & Entry Level



Communications Focused on Data



U.S. Regulatory Compliance



Promotional Medical Education

Explore the full range of courses at [bio.org/bio-online-learning](https://www.bio.org/bio-online-learning).

BIOEquality Agenda

The BIOEquality Agenda is a national effort in collaboration with our partners and member organizations in the biotechnology sector that aims to counteract the systemic inequality, injustice, and unfair treatment of underserved communities.

Learn more at bio.org/bioequality-agenda/dei.

3 PILLARS OF CHANGE



Promote Health Equity

- Enhance clinical trial diversity by partnering with contract research organizations and minority-serving institutions.
- Promote access to vaccines and therapeutics for uninsured and underserved populations, especially related to COVID-19.
- Foster enhanced nutritional, environmental, and mental wellness opportunities in economically disadvantaged communities.



Invest in the Current and Next Generation of Scientists

- Inventory and promote visibility of industry-sponsored minority training programs.
- Establish STEM training best practices for underrepresented populations.
- Create a network of minority scientists and engineers.
- Facilitate a partnering network, including hiring of industry-trained minority scientists and engineers.



Expand Opportunity for Women and Other Underrepresented Populations

- Enhance use of minority- and women-owned small businesses in biotech supply chains to promote economic development of marginalized communities and especially those hard hit by COVID-19.
- Promote diversity of the NIH SBIR Grants.

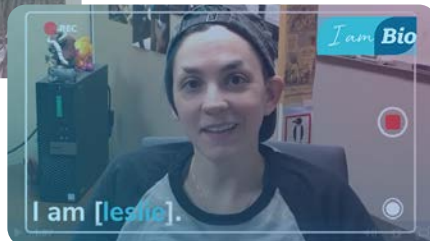
I Am BIO

Put a face to your company and share the story of the hidden heroes in biotech.

Collaborate with BIO staff to create a video amplifying the impact of the life-changing work you do. BIO will work with you to edit the video and promote it across our social media channels and at our events. We'll even share analytics to help you measure success.



I am [Lisa]
Finding Purpose in
Gene Therapy



I am [Leslie]
Contributing to the
Innovation Ecosystem

Share your story! Get started at bio.org/iambio.



Questions?

We're here to help. Contact us!



ELIZABETH GASKINS
Vice President, Membership
egaskins@bio.org



BRIAN BANKS
Director, Membership
bbanks@bio.org



MAIDELYN BARRERA
Manager, Membership Data
& Industry Research
mbarrera@bio.org



CLARA MEEK
Manager, Membership
cmeek@bio.org



Ready to join BIO?

Apply for
membership
today →

bio.org/online-membership-application