



**BIOTECH
GATE** | 

The logo for Biotech Gate features the text "BIOTECH" stacked above "GATE" in a bold, sans-serif font. To the right of the text is a vertical line, followed by a cluster of three hexagons: one dark grey and two green.

BUSINESS DEVELOPMENT SOLUTIONS

The bottom half of the image features a dark, almost black background with a faint, large-scale pattern of diamond facets. Overlaid on this background is the text "BUSINESS DEVELOPMENT SOLUTIONS" in a large, bold, white, sans-serif font, arranged in three lines.

BIOTECHGATE BUSINESS DEVELOPMENT DATABASE

Search for innovative Biotech and Pharma assets as well as medical devices. Identify relevant companies, clinical trials, information on licensing deals and management contact details. Powered by a unique data sourcing process.

Biotechgate is a global business development database for the Biotech, Pharma and Medtech industries:

- Over 80,000 life sciences assets, 20,000 available for licensing
- More than 500,000 clinical trials including drugs, devices and diagnostics
- 50,000 companies with a special focus on emerging, innovative assets
- 250,000 management contact details
- License agreements and deal terms, with actual licensing contract as pdf
- All data is continuously updated and completed
- Alert system so you will never miss an opportunity again

BIOTECHGATE INVESTOR DATABASE

The one of a kind life science-specific investor platform available to scientists and entrepreneurs raising capital.

Fundraising executives can use Biotechgate to match up with investors that are a fit for their particular stage, sector, or disease area, making the fundraising process more effective and efficient.

- Define your investor preferences by filtering through the sectors, therapeutic area, product development phase etc.
- Match the investors' allocation size with your financing needs
- Read the investor's message to learn about their investment strategy
- Access to various, difficult to find investors such as Business Angels, Corporate Investors, Endowments / Foundations, Family Offices and Venture Capital Investors
- Easily find the appropriate contact, including their email and telephone number

WHO USES BIOTECHGATE?

Biotechgate is a versatile information source which caters for the entire life sciences industry.

Pharma

- Identify unique licensing opportunities earlier than competitors
- Find promising companies to be acquired or products to license
- Competitive intelligence on licensing deals and terms
- Set alerts on new opportunities that match your target criteria

CRO & CMO

- Find which companies require your services
- Get the contact details of the relevant individuals
- Receive automated alerts on financing rounds or shift in development status

Small and medium-sized Biotech & Medtech Companies

- Identify licensing partners
- Find investors looking for your area of expertise
- Benchmark your licensing deals

Consulting & Services / Not for profit

- Find Pharma, Biotech or Medtech companies with a need for your services
- Get contact details of the relevant individuals
- Be informed about closed financing rounds and deal transactions
- Understand market dynamics and competitive landscape for your clients

Investors

- Find your next investment opportunity
- Benchmark your financing deals
- Support your due diligence with valuation and competitive analysis

Government Agencies & Industry Associations

Government Agencies and Industry Associations can partner with Biotechgate and take advantage of the following benefits:

- White label life sciences map and database directory integrated into your website
- Let Biotechgate update your company profiles on a regular basis
- Get access to real-time statistics and see the product pipeline of your region / global
- Access global companies fitting your target profile

Try Biotechgate now. Contact us for subscription plans and pricing:

Europe: +41 (44) 500 38 48
US/Canada: +1 (617) 861 2889
Asia / Pacific: + 65 (31) 590 720

E-mail: support@biotechgate.com

Visit www.biotechgate.com to request a trial and get a quote

Unique data sourcing process

Biotechgate follows an industry-wide unique strategy for the collection and maintenance of data.

- Self-declared data added by companies themselves: Data is updated by close to 50% of all companies and reviewed by our analysts
- Self-declared data from conference participants: Data import of thousands of companies, assets and licensing opportunities from our own conference and matchmaking platform HelloPartnering
- Partner Network: Biotechgate partners with more than 40 industry organizations and business development agencies around the globe managing their member and cluster directories.
- Artificial intelligence (AI) and big data: Automatic identification of company/asset and management changes and providing support to our analysts
- Our team of analysts: Based in North America, Europe and Asia, our analysts review available information from self-declared data, AI tools, partnering import as well as news and websites on an ongoing basis to make sure all profiles are up to date.

This unique data sourcing process provides our clients with a competitive edge to compete for the best assets, targets and know-how in the industry since we also focus on small, innovative and upcoming companies, such as spin-offs or start-ups.

Biotechgate Partners

Biotechgate manages cluster portals and member directories for many of our international cooperation partners including the following.



Biotechgate is linked to the conference and matchmaking platform HelloPartnering. Both platforms are products of Venture Valuation, Switzerland.

