



The World's Largest Global
Biotech Partnering Experience

BIO International Convention 2022

JUNE 13–16, 2022 • SAN DIEGO, CA





Limitless Together

at BIO International
Convention 2022

JUNE 13-16, 2022 • SAN DIEGO, CA





Unlock The Limitless Potential

The **BIO International Convention** is back and **in person June 13-16 in San Diego, California** for four exciting days of networking, programming, and partnering opportunities that will shape the future of our industry.

Your BIO 2022 Weekly Preview

BIO 2022: DAY BY DAY

FRI/SAT/SUN
JUNE 10-12

MON
JUNE 13

TUES
JUNE 14

WED
JUNE 15

THUR
JUNE 16

Morning Keynotes



Exhibits and Pavilions



BIO One-on-One Partnering



Education & Company Presentations



Networking Receptions



Professional Development Courses



PLANNING TIPS

Arrival:

Arrive in San Diego by Saturday to make the most of your week at BIO 2022.

Departure:

Depart San Diego on Thursday afternoon to maximize your networking and partnering experience. The event officially ends at 4:30 pm.

2022 Convention Framework



HIGH-POWERED PARTNERING

With senior biotech executives, business development leaders, and investors from premier firms around the globe.



ROBUST EXHIBITION FLOOR

Reunite and make new connections with a global biotech community with 50+ BIO Pavilions and 15,000+ people in attendance.



INDUSTRY LEADING PROGRAMMING

100+ sessions and 500+ speakers will cover diverse, relevant topics and offer something for everyone.



NETWORKING & RECEPTIONS

Kick your week off with the Welcome Reception at the San Diego Convention Center and enjoy the Party on the Midway on Wednesday.

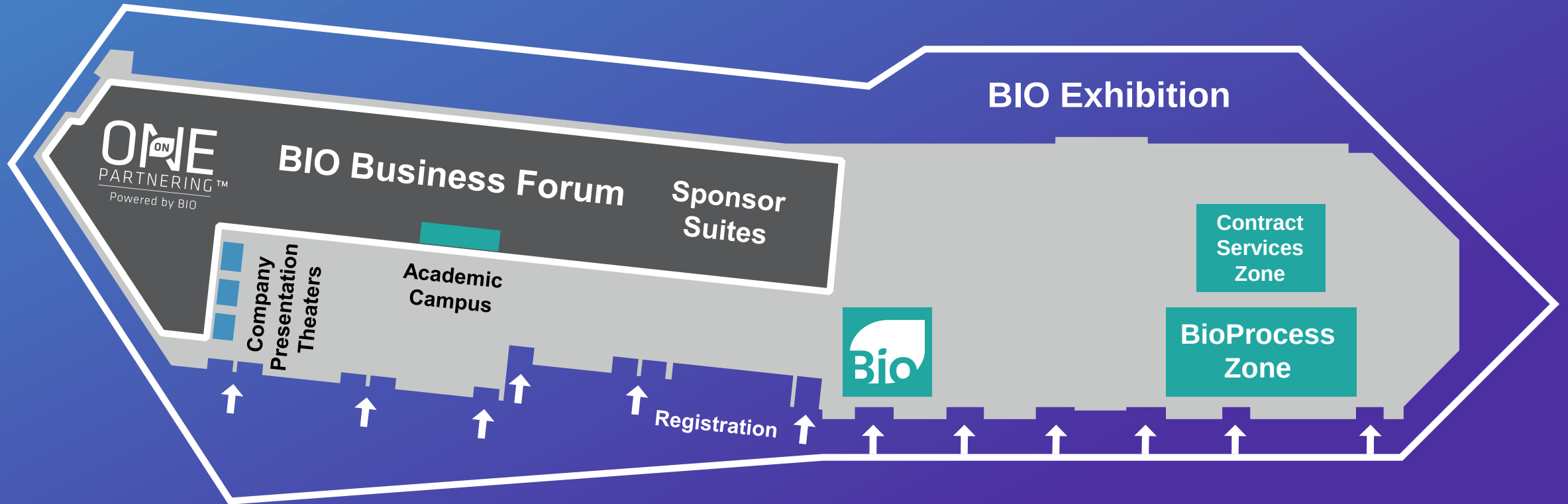


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Types of Partnering

	Business Forum Partnering	Exhibitor Booth Partnering
Registration Type	Included with Premier Access	For exhibiting companies
Meeting Times	Monday afternoon-Thursday	Monday afternoon-Thursday (exhibit hours)
Meeting Location	Business Forum meeting point or on Exhibition Floor	Your exhibit booth or another exhibitor's booth

Where Does Partnering Take Place?



Maximize Your Partnering Experience

BIO One-on-One Partnering™ contains all programming and presentations for convenience!



48,500

Scheduled
Partnering
Meetings

7,800

Partnering
Companies

25+

Average
Meetings
Per Company
During BIO 2019*

26%

Participating
Companies
Under 50
People

3.4% INCREASE

Over 2019*

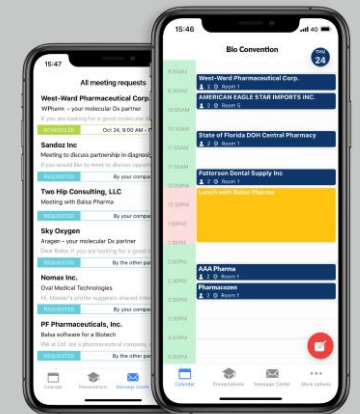
2019*

2018

Did You Know?

BIO One-on-One Partnering is the most efficient way to develop & secure deals without traveling all over the world.

BIO One-on-One Partnering mobile app available for iPhone and Android.



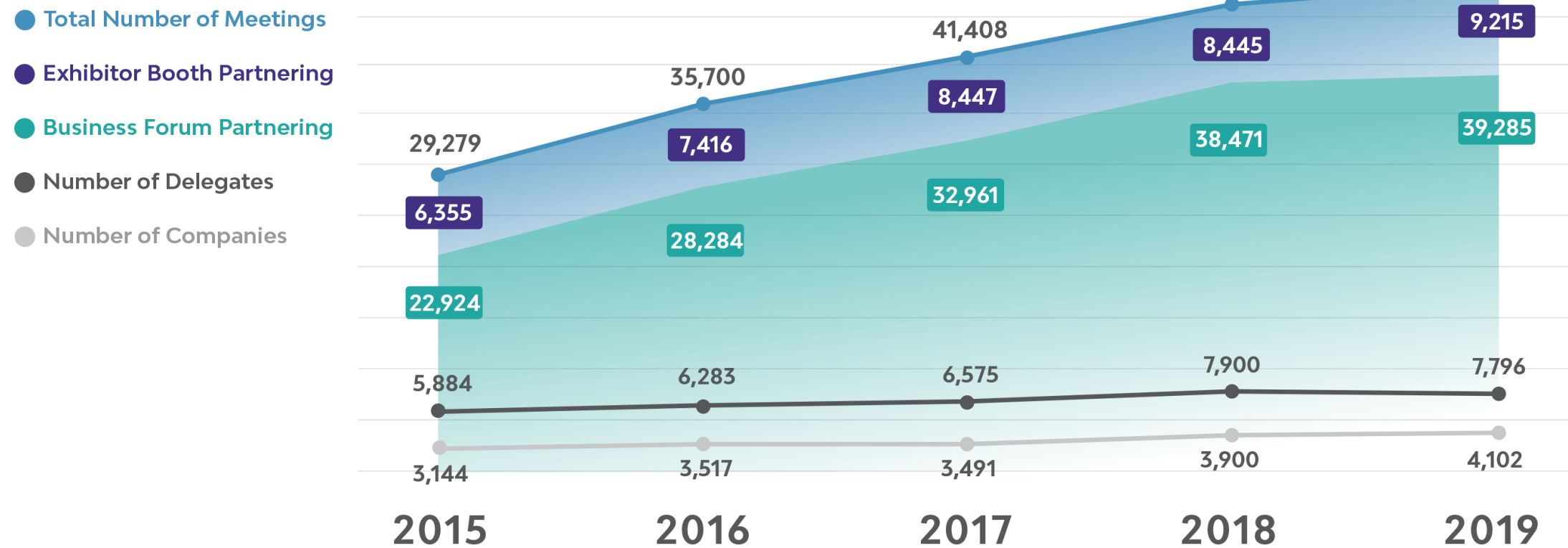
Partnering Meeting Hours

	Business Forum Partnering	Exhibitor Booth Partnering
Monday	1:00 PM – 5:00 PM	1:00 PM – 5:00 PM
Tuesday	7:00 AM – 6:00 PM	10:30 AM – 6:00 PM
Wednesday	7:00 AM – 6:00 PM	10:30 AM – 6:00 PM
Thursday	7:00 AM – 4:30 PM	10:30 AM – 4:30 PM

NEW!

Historical in Person Partnering Trends

BIO One-on-One Partnering™



PROGRAMMING

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Programming Highlights

The right speakers on the right stage will leave you with the knowledge you need at every stage – from the lab, through clinical trials, manufacturing, and market launch.

- **750+** global thought leaders and experts
- **250+** company presentations featuring the latest technology
- **100+** interactive sessions and presentations

Timely and thoughtful conversations with Morning Keynotes, Fireside Chats, Super Sessions, Breakout Sessions, and Special Programs.

Four Macro Themes

Business Development and Finance Opportunities

Gain fresh perspectives from those with firsthand experience to help you achieve your goals.

Healthcare Innovations

Learn about the latest breakthroughs and technologies as industry experts share trends, challenges, opportunities and case studies.

The Future of Biotechnology

Understand the latest strategies and innovations from building an advanced biomanufacturing workforce to cell & gene therapies.

The Regulatory and Policy Landscape

BIO leaders along with leading policy and regulatory experts reveal how we break down walls to improve collaboration among industry and academia.

20 Focus Areas

BIOEquality –
Diversity, Equity,
and Inclusion in
Biotech

Biomanufacturing

Brain Health

Business
Development &
Finance

Cell & Gene
Therapies and
Genome Editing

Chronic
Diseases

Clinical Trials
Innovations

Diagnostics &
Personalized
Medicine

Digital Health

Emerging
Opportunities in
Global Markets

Infectious
Disease &
Vaccines

Intellectual
Property

Next Generation
Biotherapeutics

Oncology

Orphan & Rare
Diseases

Patient
Advocacy

Regulatory
Innovation

Sustainability

Translational
Research

Value, Patient
Access &
Reimbursement

More Ways To Expand Your Limits



Company Presentations

Share your organization's story and goals with an exclusive, global audience of potential investors and partners. Historically, presenters have double the meeting requests of non-presenters.

Start-Up Stadium

A "Shark Tank" style competition gives your business access to key investors, venture philanthropy groups, and strategic partners through presentations to a panel of judges.



Academic Campus

Where leading research communities can meet with industry leaders from around the world to explore tech transfer opportunities.

More Ways To Expand Your Limits



BIO Patient Advocacy Pavilion

A forum for attendees to explore potential collaborations between the biopharmaceutical industry and the nonprofit disease community as they advance a shared goal of curing diseases.

BIO Executive Training Programs

Seven, in-person courses taught by experienced business development professionals from leading pharmaceutical and biotechnical firms, experts in law, public relations and academia.



Company Presentations

- **A great way to get more quality meetings,** company presentations are 13-minute presentations given by senior-level executives. Showcase your company's pipeline, R&D activities, business objectives, and investment goals.
- Presenting companies typically **have 2x the partnering meetings** of companies that do not present!



Academic Campus

More than 20 institutions have applied for 2022! including:

HOUSTON
Methodist
LEADING MEDICINE



NIHMBL The National Institute for
Innovation in Manufacturing
Biopharmaceuticals

USC
Stevens
Center for Innovation



Application deadline April 15th

Start-Up Stadium

By participating in BIO's 'Shark Tank' style competition, Start-up Stadium, you'll get great exposure to investors, discounted registration fees, and free access to BIO One-on-One Partnering™

Find out who can compete below...

[Start-Up Stadium](#)



Applications close on April 15th, 2022!

Executive Training Programs



In-person courses are offered June 10-13, 2022

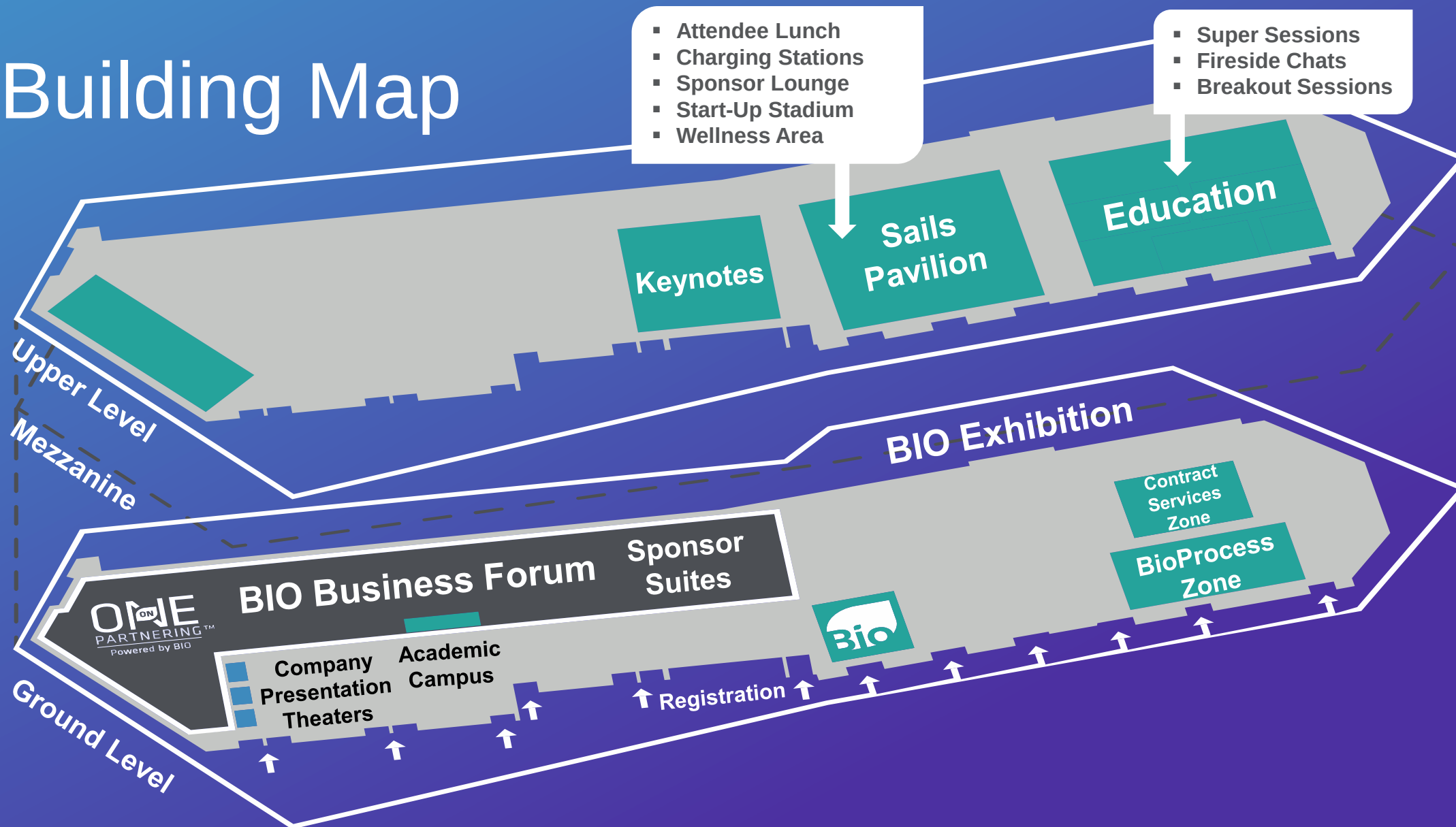
Learn more and add to your International Convention registration package

<https://www.bio.org/courses?format=1>

EXHIBITION HIGHLIGHTS

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Building Map



2022 Sponsors

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Johnson & Johnson

Genentech

 **MERCK**
INVENTING FOR LIFE

SANOFI 

HELIX SPONSORS

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Lilly

 *Pfizer*

 **TRAVERE**[™]
THERAPEUTICS

PREMIER

Boehringer Ingelheim
Biopharmaceuticals GmbH

FUJIFILMS Holdings America
Corporation

Thermo Fisher Scientific

Daiichi Sankyo Co, Ltd

Servier

Contact the BIO
Sales team to
discuss flexible and
customized packages
to achieve your
business goals.

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Corporation

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Country & State Pavilions

Every market that has identified biotechnology as a strategic priority for growth and development has an official presence at the Convention.



The BIO Exhibition: Who's Confirmed?

- Argentina
- Australia
- Belgium
- Brazil
- Canada
- EBD Group
- France
- German
- Holland
- Italy Pavilion
- Japan
- Korea
- Lithuania
- Mexico
- Spain
- Switzerland
- Taiwan Pavilion
- Thailand
- The Nordics

- California
- BioCT
- City of Phoenix (Arizona)
- Georgia
- Hawaii
- Ohio
- Maryland
- Massachusetts
- New Jersey
- New York
- New Mexico
- Oklahoma
- Oregon
- Puerto Rico
- Texas
- *Further conversations continue!*

- BSP Pharmaceuticals
- Catalent Biologics
- Celltrion, Inc.
- Center for Breakthrough Medicines
- Curia (Formerly AMRI)
- Cytiva
- Fujifilm
- Fujifilm Diosynth Biotechnologies
- JSR Life Sciences
- Lonza Pharma & Biotech
- Premier Research
- Resilience
- Samsung Biologics
- WuXi AppTec
- ***And 200+ more to date!***

NETWORKING OPPORTUNITIES

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Networking and Receptions

There's no substitute for in-person collaboration. This year, BIO offers ample opportunities to connect with the people who can help you achieve your business goals. **Connect with your peers at our various events happening throughout Convention week across the city of San Diego.**



MONDAY MORNING
PUSH YOUR LIMITS 5K



MONDAY EVENING
WELCOME RECEPTION



WEDNESDAY EVENING
PARTY ON THE MIDWAY



THURSDAY AFTERNOON
CLOSING HAPPY HOUR

HOUSING

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HOUSING

Reserve Housing for the 2022 BIO International Convention

Maritz Global Events is the Official Housing & Registration Provider for the 2022 BIO International Convention

Be close to the action when you book rooms in the BIO hotel block. You will enjoy the best selection of hotels, discounted rates, and added piece of mind. Be sure to plan ahead, and book early so that you can maximize the full experience at this year's convention.

[Book Now](#)



BIO EVENT HEALTH AND SAFETY

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BIO 2022 COVID-19 Protocols

Vaccination Requirements

- All domestic and international attendees, exhibitors, and staff must be up to date on COVID-19 vaccinations and will need to provide proof of vaccination status to gain access to the BIO International Convention.

Badge Pickup Process

- Prior to picking up a registration badge, BIO will verify registrants' vaccination status, photo ID, and health screening questions. Once screened, registrants will be able to pick up their badges at the registration desk or self-serve kiosk.

Mask Requirements

- Masks will be required at the 2022 BIO International Convention.

For more information, please view our [Health & Safety Protocols](#).

Planning Timeline 2022



JAN. 11
Registration
Opens

MARCH 17
Early Bird
Registration
Deadline

APRIL 15
Academic
Campus/Start-Up
Stadium
Deadline

**EARLY
APRIL**
BIO One-on-One
Partnering Opens

MAY 23
BIO One-on-One
Partnering
Scheduling Begins

BIO 2022 Registration

		Early Bird on or before March 17, 2022	Standard after March 17, 2022
Premier Access • BIO One-On-One Partnering™ • Exhibitor Booth Partnering • Main Stage Programming and Education Sessions • Receptions • Exhibition and Company Presentations	BIO MEMBER	\$2,400	\$2,600
	NON-MEMBER	\$3,000	\$3,200
	ACADEMIC/GOVERNMENT/ NON-PROFIT	\$2,500	\$2,700
General Access • Main Stage Programming and Education Sessions • Receptions • Exhibition and Company Presentations	BIO MEMBER	\$1,400	\$1,600
	NON-MEMBER	\$1,800	\$2,000
	ACADEMIC/GOVERNMENT/ NON-PROFIT	\$1,500	\$1,700
Exhibition Access • Exhibition and Company Presentations • Exhibitor Hospitality Receptions	EXHIBITION	\$500	
ADD ON:			
Company Presentation Add a company presentation to your registration! Fee is in addition to registration rate.	BIO MEMBER	\$1,600	\$1,800
	NON-MEMBER	\$2,050	\$2,250



International
Convention

June 13-16, 2022 • San Diego, CA

Don't Miss the 2022 BIO International Convention!

Stay Tuned for Updates and Announcements

Join the conversation using **#BIO2022**



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APPENDIX

- 2019 Overview
- 2021 Overview
- International

2019 BIO by the Numbers (In Person)



17,300+

Attendees



8,400+

Companies



65+

Countries Represented

49

States, DC, + Puerto Rico

1,800+

Exhibitors

100+

International + US
Public Officials

150+

Student Day Attendees

48,500+

Partnering Meetings

46

Domestic + International
Pavilions

2021 BIO by the Numbers (Digital)



6,246
Attendees



3,405
Companies



55+
Countries Represented

45+
States

Including
1,939
C-Level Attendees

47%
International Attendees

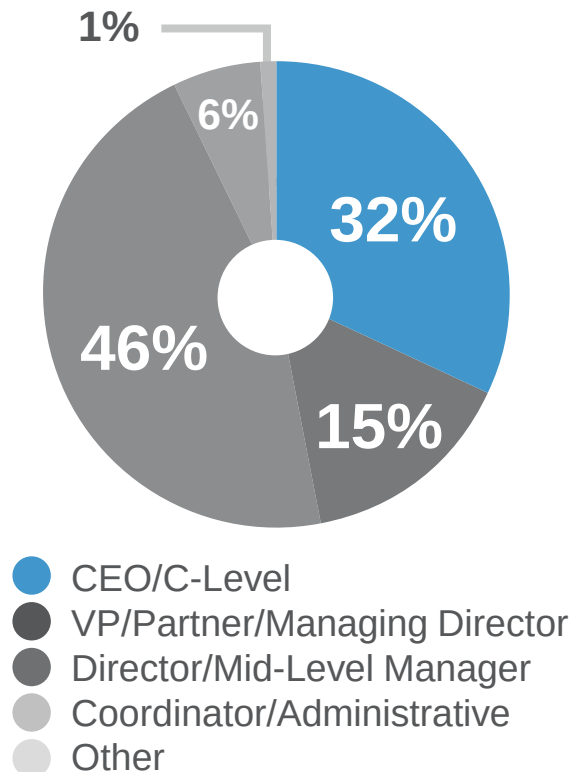
174
Academic Institutions
+ Research Centers

275+
Educational Sessions
+ Presentations

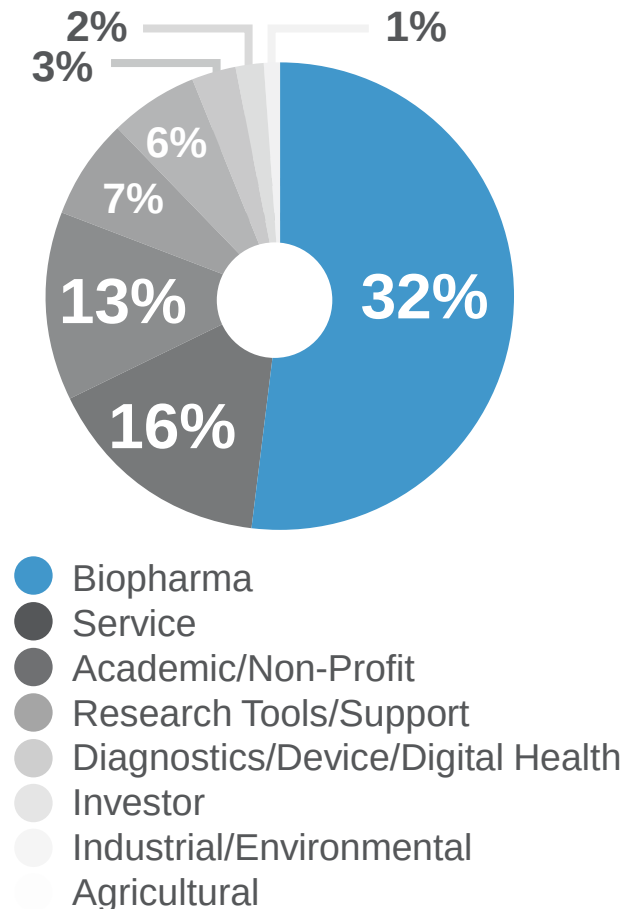
760+
Thought Leaders

2021 Attendee Breakdown

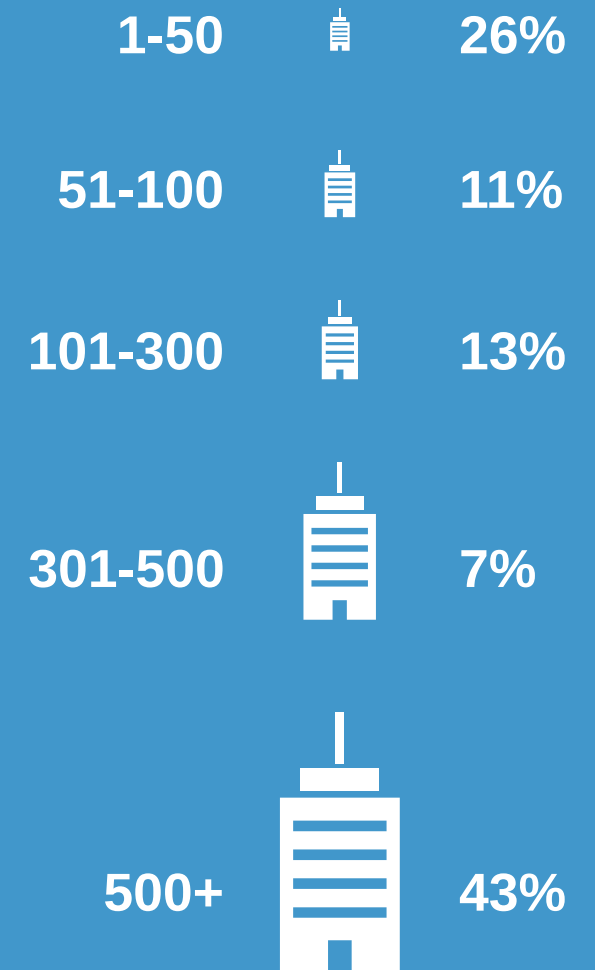
Breakdown by Title



Breakdown by Industry



Company Size *by Number of Employees*



OPPORTUNITIES FOR GLOBAL DELEGATIONS

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Global Outreach Partners



International Attendance

Growing International Delegation Presence

1. Argentina
2. Australia
3. Brazil
4. Canada
5. Germany
6. France
7. Japan
8. Korea
9. Spain
10. Taiwan

55+

Countries

45+

States

47%

of Attendees
are International



Global Delegations

55+

Countries

47%

International
Attendance



Did You Know?

BIO has hosted Heads of State, Deputy Prime Ministers, Federal Ministers, Ambassadors, as well as heads of regulatory agencies.